



Elder-Jones
GENERAL CONTRACTOR

Construction Communicator

SPRING 2026



President's Corner

A FAREWELL FROM DENNIS HILL

December marked the end of my nearly 40-year career, the last 26 of which were spent at Elder-Jones. Although a bit nostalgic as I reflect on so many fond memories, especially those related to my years at Elder-Jones, the time was right. I have been blessed to work at a company with strong values and great people, many of whom are among my very best friends. I cannot imagine a better place to have spent the majority of my career! When John Elder called me in early January 2000, I assumed it was related to our roles on our local United Methodist Church Finance Board. Little did I know at the time, it was a call that would change the trajectory of my career, and of my life. I was aware that John owned a construction company in Bloomington, Minnesota; Elder-Jones had assisted the church with repairs following a hailstorm in 1998. However, that was the extent of my knowledge of his company. On

our call John gave me a brief overview of Elder-Jones and informed me that he was looking for a new Vice President of Finance. To be completely honest, I was a bit underwhelmed initially, having spent my career thus far in public accounting and as a CFO for a publicly traded company. On the other hand, what was there to lose? Anyone who knows John can appreciate the dynamics of our meeting to discuss the opportunity. After a long lunch at the Decathlon Club, I was completely sold, and I have not regretted my decision since. What can I possibly say about John? The culture of Elder-Jones evolved from John's value system and continues to this day. He has been an amazing mentor for me, and I have learned much from him about running a business, including the ability to look forward rather than dwelling on the past (admittedly a difficult task for accountants). We have also shared an impactful personal relationship, and we are lifelong friends. Elder-Jones has truly been a second family for me. Empathy often can be lacking in business, but we should never forget our humanity. Work will always be work, but it's important to understand that personal lives and family are more important. I hope that I have conveyed this to those who

have worked for me. My goal was to be a leader and not just a boss; there is a difference. Likewise, I appreciate the outstanding efforts of my teams and their willingness to work so hard for me and for the company. After more than 18 years in Bloomington, I moved to Sedona, Arizona, to run our newly acquired business, Shrader & Martinez Construction. Although our time in Sedona was not without significant challenges, I am most proud of our accomplishments and successes. We didn't meet our initial timeframe, but the Sedona operation has been fully integrated into Elder-Jones. Again, we had so many great people working with us along the way, and I will always value my time there.

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WHO ARE WE

Elder-Jones, Inc. has offices in Bloomington, Minnesota, and Sedona, Arizona, and provides nationwide general contracting services in 49 states, Puerto Rico, and Canada. Our Bloomington office also serves as headquarters to our associated companies: Elder-Jones Building Permit Service and Elder-Jones Construction of Canada, ULC. Our Sedona office serves as headquarters to our maintenance division: RRAM Services.

Providing Uncompromised Service Since 1971

President's Corner, Continued

Continued from first page

I am thankful to have worked with a collaborative management team over these many years, even as the team changed with retirements and the addition of new members. Elder-Jones is in great hands and is as strong now as it has ever been. I will surely miss being a part of something so great and so successful and will miss seeing everyone on a day-to-day basis. Thanks to all who have had a role in my personal journey!

~Dennis Hill, Vice President of Finance

RRAM Spotlight

RRAM Services, a division of Elder-Jones, provides dependable remodel, repair, and maintenance solutions for commercial facilities across the United States. Serving industries such as retail, restaurants, healthcare, financial institutions, hospitality, and offices, RRAM helps clients simplify facilities management while maintaining consistent service standards across every location.

What sets RRAM apart is a people-first approach as each client works with a dedicated project manager, has 24/7 access to support (never a call center), and benefits from specialized expertise across multiple trades. With a 98% repeat client rate and thousands of service calls completed annually since 1998, RRAM continues to be a trusted partner that allows clients to focus on their business while facilities needs are handled with care and efficiency.

Whether you're looking to fully outsource your facilities operations or simply need a strategic partner to support specific areas (or one-off projects), RRAM Services delivers flexible, tailored solutions to meet your unique needs.

RRAM Featured Project: Spectrum

Enhanced Security – Nationwide

RRAM Services partnered with Spectrum to enhance rear-door security across the company's retail locations nationwide. Led by Sierra Benson and Garrett Carlson, the team successfully coordinated improvements at more than 260 locations in 22 states, in just three months.

Through careful planning, efficient execution, and strategic use of RRAM's trusted vendor network, the project delivered consistent security upgrades at every site. This coordinated effort ensured increased protection for each location while maintaining quality, schedule, and operational continuity.



Reach out to RRAM Services for your facility management needs!

John Konrad, Director of RRAM Services: 612-423-9373 or jkonrad@rramservices.com
rramservices.com

RCA Annual Conference



Members of the Elder-Jones team recently returned from the RCA (Retail Contractors Association) Annual Conference at the Gaylord National Harbor near Washington, DC. The event included multi-day superintendent and project manager training seminars, along with the annual member conference. Darrell Autry and Joey Skubak completed



the two-day superintendent training course and earned their certifications as RCA Certified Superintendents. Drew Hirsch and Nick Pavletic participated in the three-day project management training. Both seminars focused on the unique characteristics of working in a retail construction environment. All four team members agreed the training was valuable and offered many takeaways they can apply to their roles.



As current president of the RCA, Justin Elder led the three-day conference, which included the

organization's board meeting, annual meeting, several networking receptions, and a morning at the local Topgolf. Greg Lucivansky and Trevor Schuster also attended, joining more than 220 industry professionals, including member contractors, retailers, owners and developers, architects, and vendor partners.



The team looks forward to the RCA conference each year, as it provides excellent opportunities for networking and building strong connections with peers across the industry. Next year's conference will take place at the Gaylord Texan near Dallas in mid-March 2027.

Kids Building Minnesota



Elder-Jones is thrilled to announce the inaugural Kids Building Minnesota event coming up on Saturday, September 26, 2026, at Mall of America.

Kids Building Minnesota is an annual event that empowers children to explore the world of construction, engineering, and skilled trades. Through hands-on

activities, demonstrations, and exhibits, this initiative sparks curiosity and nurtures creativity in young minds. Inspired by and supported through a partnership with Kids Building Wisconsin, Kids Building Minnesota connects kids with industry professionals to broaden their horizons and encourage future career exploration. With a strong focus on community involvement and collaboration, the event highlights the power of teamwork and shared effort. Kids Building Minnesota serves as a platform for children to dream big and discover their potential as the builders and innovators of tomorrow.

We cannot wait to help kids explore and learn about the construction industry!

Please visit kidsbuildingmn.org to learn more about the event and sponsorship opportunities! Reach out to info@kidsbuildingmn.org with questions or to get involved!

KIDS BUILDING MINNESOTA 2026

SATURDAY, SEPTEMBER 26
9:00 am - 3:00 pm
Mall of America® East Lot

FREE EVENT FOR FAMILIES!

Come explore the world of construction, engineering, and skilled trades!

- Hands-on activities, demonstrations, and exhibits
- Learn about the construction trades from industry professionals
- Dream big and discover children's potential as the builders and innovators of tomorrow!

QUESTIONS & MORE INFO! justin@elderjones.com
kidsbuildingmn.org

Get to Know Elder-Jones

It is important to know who you're working with, so we are once again helping you "get to know" a few of Elder-Jones' finest.



DREW HIRSCH - PROJECT MANAGER

Drew has been with Elder-Jones since May of 2014 and is a project manager. He currently works with Reformation, Krispy Kreme, and Lululemon. One of his favorite projects was an Escape Lounge at the Tulsa International Airport. The logistical and construction complexities of working at an active airport required a lot of planning and brainstorming to get past numerous challenges on the project. Another favorite project was a Cox Communications remodel in Ketchum, Idaho, due to the amazing scenery in the surrounding area.

Drew grew up in Cottage Grove, Minnesota, and went to Park High School. He then attended Minnesota State University, Mankato, where he graduated with a degree in business management. He is the youngest of three kids and is still very close with his entire family. Drew recently moved back to his hometown of Cottage Grove in September of 2025.

In his spare time, Drew enjoys playing hockey, golfing, and fishing as much as he can.

TERRY STULL - FIELD SUPERINTENDENT

Terry has been a jobsite superintendent with Elder-Jones since October of 2022. He has worked on jobs for JD Sports, Ridemakerz, Affordable Dentures, Outdoor Voices, Lovesac, Mizzen+Main, Gap, and The Buckle.

Terry was born in Rockford, Illinois, and attended Rockford West High School. He is the oldest of nine, with five brothers and three sisters, and is a proud uncle, and now great uncle too! Terry currently resides in Tempe, Arizona.

In his free time, Terry loves to go shooting and attend concerts. He is an avid hair metal fan, and an avid San Francisco 49ers fan! He also enjoys spending time with his friends and getting the chance to explore new places. Terry says he really enjoys working for Elder-Jones, and that it's probably the best company he's worked for!





CATHY GARNER – ACCOUNTING ANALYST

Cathy is an accounting analyst and has been with Elder-Jones (and the now former Shrader & Martinez Construction) since October of 2018.

For most of her life Cathy lived in Southern California. She has one son, a beautiful daughter-in-law, and two grandchildren. She got remarried to the love of her life when she was in her early 50s and moved to Sedona, Arizona. They just had their 10-year anniversary, and she shares a stepdaughter, son-in-law, and a cowboy grandson with her husband. Cathy says they are blessed with a very special family.

Cathy went to a business trade school for office management and got certified on what she believes is the first computer that came out, and says that may give you a clue of how old she is!

In her free time, Cathy likes to golf and go for rides in their off-road Honda where they live in the Sedona National Forest. Cathy says travel will always be on the top of her list of favorite things to do.

JASON SANTIAGO – FIELD SUPERINTENDENT

Jason has been a jobsite superintendent with Elder-Jones since May of 2023 and works primarily on projects for The Buckle. He has recently also had the opportunity to work alongside other superintendents to bring a few challenging projects successfully to completion. This is something he has really enjoyed. His favorite project was a recently completed store remodel in Valdosta, Georgia, where the team completed a full overnight remodel in two weeks. Another favorite was the Los Gatos historic building project where the team had some significant complications come up on site, but they managed to bring the project in on schedule and turned the keys over on time.



Jason grew up in Lewiston, Idaho, and moved around the country quite a bit early on, which gave him exposure to different parts of the country and different ways of doing things. He is largely self-taught, teaching himself how to read blueprints when he ran projects before joining Elder-Jones. He continues to learn by doing, across many areas. He and his wife home school their four kids: Amyra (13), Josiah (8), Isaiah (5), and their newborn Luna. He and his family currently reside in Genesee, Idaho.

Outside of work, Jason collects interesting rocks from every job site he travels to. He also spends a lot of his free time designing and building software platforms. He has deployed over a million lines of production code across dozens of applications. Jason is also a Navy veteran. Another fun fact: he does not drink coffee; just cold Pure Leaf lemon tea and lots of water!

Elder-Jones Across the Nation

Recently completed projects from around the country.



FP MOVEMENT San Antonio, TX
Superintendent: Keith Kersey
Project Manager: Chris Bonello
Assistant Project Manager: Jake Murphy



REFORMATION Raleigh, NC
Superintendent: Thomas Darby
Project Manager: Drew Hirsch
Assistant Project Manager: Bennett Baillargeon



ALO YOGA Gilbert, AZ
Superintendent: Thomas Darby
Project Manager: Jason Ash
Assistant Project Manager: Ron Finch



MAVI JEANS Bloomington, MN | Mall of America
Superintendent: Shawn Kelly
Project Manager: John Lundebrek
Assistant Project Manager: Mason Bender



GOLF GALAXY Overland Park, KS
Superintendent: Rich Carlton
Project Manager: Chris Bonello
Assistant Project Manager: Jake Murphy



XFINITY Eugene, OR
Superintendent: Danny Wright
Project Manager: Nathaniel Mlinar
Assistant Project Manager: Jake Murphy



GARAGE Miami, FL
 Superintendent: Donny Herpel
 Project Manager: Jason Ash
 Assistant Project Manager: Ron Finch



CONSUMER CELLULAR Topeka, KS
 Superintendent: Darrell Autry
 Project Manager: John Lundebrek
 Assistant Project Manager: Mason Bender



SPECTRUM Bakersfield, CA
 Superintendent: Tony Koens
 Project Manager: Matt Huhner



ULTA BEAUTY Norman, OK
 Superintendent: Jeff Welch
 Project Manager: Zach Gurholt
 Assistant Project Manager: Joey Klinsing



LOVESAC Albuquerque, NM
 Superintendent: Blake Drescher
 Project Manager: Ryan Callahan
 Assistant Project Manager: Rory Pennaz



ROTHY'S San Antonio, TX
 Superintendent: Bill Haynes
 Project Manager: Nick Pavletic
 Assistant Project Manager: Zach Wester

E-J Office Dogs!

We love our furry friends around both our Bloomington and Sedona offices, mischief and all! Sharing some of the joy they bring us, with all of you!



Miss Piggy



Kona



Finny



Jax



Luna



Halpert & Churro



Laylah



Jax



Finny, Tallie & Luna



Miss Piggy



Churro & Halpert

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www.linkedin.com/company/elder-jones-inc/